



Maxfield Productivity Consultants, Inc. Products & Services – Facilitation

An effective facilitator must possess inquisitiveness to pinpoint what clients seek to accomplish and intellectual skills to grasp and frame the issues. He or she also needs experience and resourcefulness to craft strategies that elicit the best ideas and collaboration. Finally, the facilitator needs judgment, diplomatic and negotiation skills to create and maintain an environment that promotes participants' healthy, safe and thorough exploration of proposals while staying focused on the goal.

The following are examples of successful local, regional, domestic and international examples of facilitations.

- **Energy Industry** – Facilitated participants representing seven nations in a two-day session whose purpose was to develop and reach consensus on a companywide environmental policy that met the requirements of each country
- **Humble Independent School District** – Facilitated the work of seven separate study groups examining every aspect of education in this fast-growing school district, and bring them together into its vision for education over the next ten years. We also have worked with the superintendent and his cabinet in deploying that vision over the years in a challenging economy.
- **Major Computer Manufacturer – Latin America** – Facilitated sessions to identify company, operational, and learning objectives for business process training implementing a worldwide enterprise IT system for purchasing all 6,000 SKUs used in manufacturing its products.
- **Fortune 50 Energy Company** – Facilitated session to evaluate benchmarking results of a study focused on developing a supplier base in Nigeria as compared with utilizing only ex-patriots.
- **Lone Star College System** – Facilitated a session focused on repurposing the System Headquarters into a facility that now meets the needs of competing interests – a local population consisting largely of first-generation Hispanic and Asian immigrants and corporate high rise building occupants. Conducted numerous staff retreats, planning meetings, consensus seeking events, and problem solving sessions.
- **St. Luke's Episcopal Hospital – Texas Heart Institute** – Facilitated process improvement team meetings to strengthen on-time surgical case starts in its major operating room and day surgery centers.
- **U.S. Office of Homeland Security** – Facilitated offsite sessions among the enforcement community, ports, importers, freight forwarders and Custom House brokers for defining contract requirements for the examination of containers entering the United States; also facilitated a session with agencies within Immigration & Customs Enforcement on the application of new technology to identifying individuals who live and work on both sides of the northern border, typically farmers and ranchers.
- **Archdiocese of Galveston-Houston** – Facilitated a session for the leadership of the Catholic Schools Office's development of an implementation schedule following a two-year consulting study by a national firm, its introductory meeting of its Archdiocesan Schools Council and the kickoff meeting introducing the Implementation Plan for Catholic Schools to His Eminence Cardinal DiNardo, all school administrators, parish priests and staff. Facilitated strategic planning retreats of the Board of Education, Evangelization Commission, Continuing Christian Education Office, as well as meetings of the Institute for Social Justice, Archdiocesan Tribunal, individual parishes and the Circle Lake Retreat Center.
- **Houston-based Management District** – Planned and led an offsite retreat for a new executive director and her team to introduce fresh goals and develop teamwork.

- **Houston Symphony League** – Facilitated a meeting of this fundraising and educational support to the Houston Symphony in developing its strategic plan.
- **Region 4 Education Service Center** – Facilitated sessions of child nutrition focus group members throughout the design and development of two professional development CD-ROM learning programs now sold in 24 states.